

# **Financial Results**

### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This presentation includes forward-looking statements, which may involve, but are not limited to: statements with respect to our objectives, anticipations and outlook or guidance in respect of various financial and global metrics and sources of contribution thereto, targets, goals, priorities, market and strategies, financial position, financial performance, market position, capabilities, competitive strengths, redit ratings, beliefs, prospects, plans, expectations, estimates and intentions; general economic and business outlook, prospects and trends of an industry; customer value; expected demand for products and services; growth strategy; product development, including projected design, characteristics, capacity or performance expected or scheduled entry-into-service of products and services, orders, deliveries, testing, lead times, certifications and execution of orders in general; competitive position; expectations regarding revenue and backlog mix; the expected impact of the legislative and regulatory environment and legal proceedings; strength of capital profile and balance sheet, creditworthiness, available liquidities and capital resources, expected financial requirements, and ongoing review of strategic and financial alternatives; the introduction of productivity enhancements, operational efficiencies, cost reduction and restructuring initiatives, and anticipated costs, intended benefits and timing thereof; the anticipated business transition to growth cycle and cash generation; expectations, objectives and strategies regarding debt repayment, refinancing of maturities and interest cost reductions regarding the availability of government assistance programs, compliance with restrictive debt covenants; expectations regarding the declaration and payment of dividends on our preferred shares; intentions and objectives for our programs, assets and operations; the impact of both the ongoing COVID-19 pandemic and the ongoing military conflict between Ukraine and Russia on the foregoing and the effectiveness o

Forward-looking statements can generally be identified by the use of forward-looking terminology such as "may", "will", "estimate", "estimate", "intend", "anticipate", "plan", "foresee", "believe", "continue", "maintain" or "align", the negative of these terms, variations of them or similar terminology. Forward-looking statements are presented for the purpose of assisting investors and others in understanding certain key elements of our current objectives, strategic priorities, expectations, outlook and plans, and in obtaining a better understanding of our business and anticipated operating environment. Readers are cautioned that such information may not be appropriate for other purposes.

By their nature, forward-looking statements require management to make assumptions and are subject to important known and unknown risks and uncertainties, which may cause our actual results in future periods to differ materially from forecast results set forth in forward-looking statements. While management considers these assumptions to be reasonable and appropriate based on information currently available, there is risk that they may not be accurate. The assumptions underlying the forward-looking statements made in this presentation include the following material assumptions: growth of the business aviation market and the Corporation's share of such market; proper identification of recurring cost savings and executing on our cost reduction plan; optimization of our real estate portfolio, including through the sale or other transaction in respect of real estate assets on favorable terms; and access to working capital facilities on market terms. For additional information, including with respect to other assumptions underlying the forward-looking statements made in this presentation, refer to the Forward-looking statements on a data portfolion of properties of the changing circumstances surrounding both the ongoing COVID-19 pandemic and the ongoing military conflict between Ukraine and Russia, including because of the emergence of COVID-19 variants and the imposition of financial and economic sanctions and export control limitations, and the related response from the Corporation, governments (federal, provincial and municipal, both domestic, foreign and multinational inter-governmental organizations), regulatory authorities, businesses, suppliers, customers, counterparties and third-party service providers, there is inherently more uncertainty associated with the Corporation's assumptions as compared to prior periods.

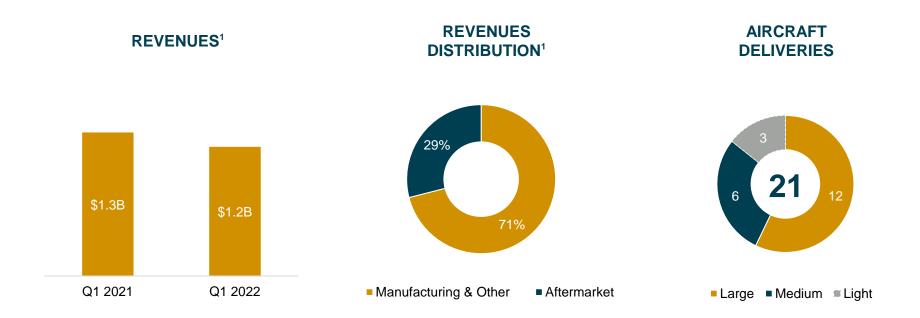
Certain factors that could cause actual results to differ materially from those anticipated in the forward-looking statements include, but are not limited to: risks associated with general economic conditions, risks associated with our business environment (such as risks associated with the financial condition of business aircraft customers; trade policy; financial and economic sanctions and export control limitations; increased competition; political instability; global climate change; and force majeure events); operational risks (such as risks related to developing new products and services; development of new business; order backlog; the certification of products and services; the execution of orders; pressures on cash flows and capital expendence on seasonality and cyclicality; execution of our strategy, productivity enhancements, operational efficiencies, restructuring and cost reduction initiatives; doing business with partners; product performance warranty and casualty claim losses; regulatory and legal proceedings; environmental, health and safety risks; dependence on certain customers, contracts and suppliers; supply chain risks; human resources including the global availability of a skilled workforce; reliance on information systems; reliance on and protection of intellectual property rights; reputation risks; risk management; tax matters; and adequacy of insurance coverage), financing risks (such as risks related to liquidity and access to capital markets; retirement benefit plan risk; exposure to credit risk; substantial debt and interest payment requirements; restrictive debt covenants; reliance on debt management and interest cost reduction strategies; and reliance on government support); market risks (such as foreign currency fluctuations); technology, privacy, cyber security and reputational risks; and other unforeseen adverse events. For more details, see the Risks and uncertainties section in Other in our MD&A for the quarter ended March 31, 2022 and in the MD&A of our financial report for the

Readers are cautioned that the foregoing list of factors that may affect future growth, results and performance is not exhaustive and undue reliance should not be placed on forward-looking statements. Other risks and uncertainties not presently known to us or that we presently believe are not material could also cause actual results or events to differ materially from those expressed or implied in our forward-looking statements. The forward-looking statements set forth herein reflect management's expectations as at the date of this presentation and are subject to change after such date. Unless otherwise required by applicable securities laws, we expressly disclaim any intention, and assume no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this presentation are expressly qualified by this cautionary statement.



# **REVENUES**

For the three-month periods ended March 31st





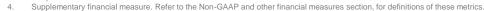
# **EARNINGS**

For the three-month periods ended March 31st



Note: Chart data may not be to scale.

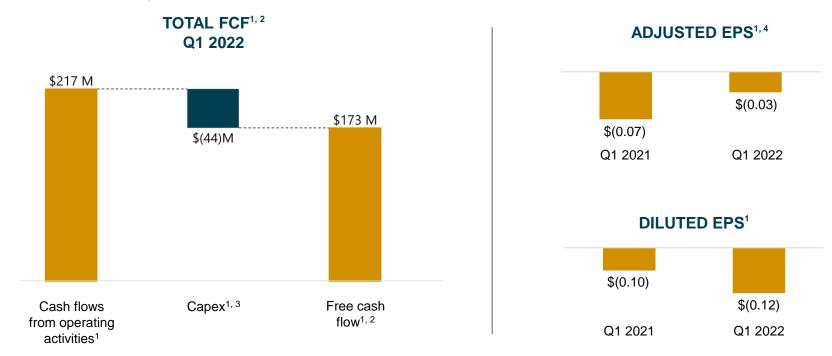
- Includes continuing operations only.
- Non-GAAP financial measure. A non-GAAP financial measure is not a standardized financial measure under the financial reporting framework used to prepare our financial statements and might
  not be comparable to similar financial measures used by other issuers. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics and reconciliations to the most
  comparable IFRS measures.
- 3. Non-GAAP financial ratio. A non-GAAP financial ratio is not a standardized financial measure under the financial reporting framework used to prepare our financial statements and might not be comparable to similar financial measures used by other issuers. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics and reconciliations to the most comparable IFRS measures.





# FREE CASH FLOW AND EPS

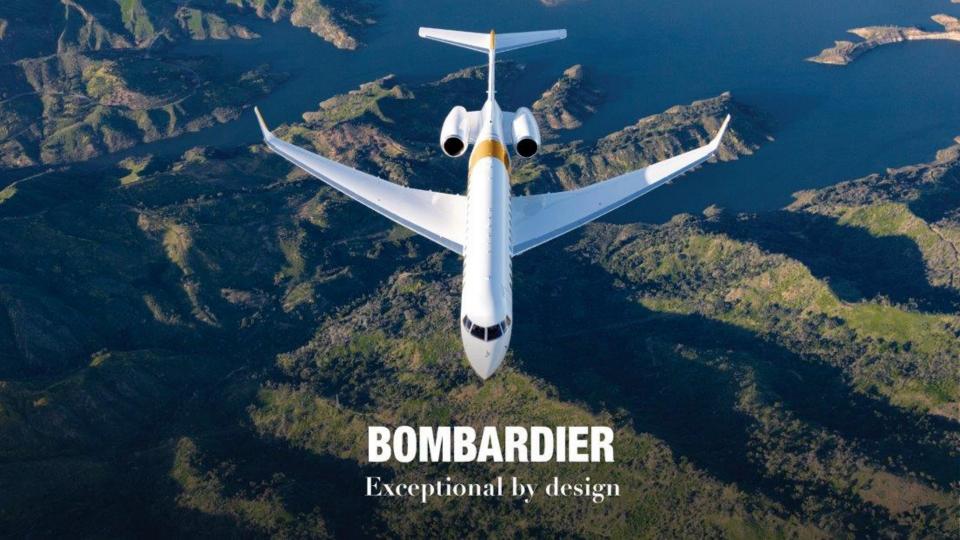
For the three-month periods ended March 31st



Note: Chart data may not be to scale.

- Includes continuing operations only.
- Non-GAAP financial measure. A non-GAAP financial measure is not a standardized financial measure under the financial reporting framework used to prepare our financial statements and might
  not be comparable to similar financial measures used by other issuers. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics and reconciliations to the
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- Net additions to PP&E and intangible assets.
  - Non-GAAP financial ratio. A non-GAAP financial ratio is not a standardized financial measure under the financial reporting framework used to prepare our financial statements and might not be comparable to similar financial measures used by other issuers. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics and reconciliations to the most comparable IFRS measures.





# FINANCIAL PERFORMANCE

For the three-month periods ended March 31st

	Q1 2022	Q1 2021	Variance
Revenues <sup>(1)</sup>	\$1,246	\$1,341	(7)%
Adjusted EBITDA <sup>(1)(2)</sup>	\$167	\$123	36%
Adjusted EBITDA margin <sup>(1)(3)</sup>	13.4%	9.2%	420 bps
Adjusted EBIT <sup>(1)(2)</sup>	\$73	\$29	152%
Adjusted EBIT margin <sup>(1)(3)</sup>	5.9%	2.2%	370 bps
EBIT <sup>(1)</sup>	\$85	\$19	347%
EBIT margin <sup>(1)(4)</sup>	6.8%	1.4%	540 bps
Cash flow from operating activities <sup>(1)</sup>	\$217	\$(372)	\$589
Free cash flow (usage)(1)(2)	\$173	\$(405)	\$578
Diluted EPS <sup>(1)</sup>	\$(0.12)	\$(0.10)	\$(0.02)
Adjusted EPS <sup>(1)(3)</sup>	\$(0.03)	\$(0.07)	\$0.04
Deliveries (in units)	21	26	(5)

	As at March 31, 2022	As at December 31, 2021	Variance
Order backlog (in billions of dollars) <sup>(5)</sup>	\$13.5	\$12.2	11 %

<sup>1.</sup> Includes continuing operations only.

<sup>2.</sup> Non-GAAP financial measure. A non-GAAP financial measure is not a standardized financial measure under the financial reporting framework used to prepare our financial statements and might not be comparable to similar financial measures used by other issuers. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics and reconciliations to the most comparable IFRS measures.

<sup>3.</sup> Non-GAAP financial ratio. A non-GAAP financial ratio is not a standardized financial measure under the financial reporting framework used to prepare our financial statements and might not be comparable to similar financial measures used by other issuers. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics and reconciliations to the most comparable IFRS measures.

Supplementary financial measure. Refer to the Non-GAAP and other financial measures section, for definitions of these metrics.

Represents order backlog for both manufacturing and services.

### CAUTION REGARDING NON-GAAP AND OTHER FINANCIAL MEASURES

Non-GAAP and other fir	pancial measures
Non-GAAP Financial Me	
Adjusted EBIT	EBIT excluding special items. Special items comprise items which do not reflect the Corporation's core performance or where their separate presentation will assist users of the consolidated financial statements in understanding the Corporation's results for the period. Such items include among others, the impact of restructuring charges, impact of business disposals and significant impairment charges and reversals.
Adjusted EBITDA	Adjusted EBIT plus amortization and impairment charges on PP&E and intangible assets.
Adjusted net income (loss)	Net income (loss) excluding special items, accretion on net retirement benefit obligations, certain net gains and losses arising from changes in measurement of provisions and of financial instruments carried at FVTP&L and the related tax impacts of these items.
Free cash flow (usage)	Cash flows from operating activities - continued operations less net additions to PP&E and intangible assets.
Available short-term capital resources	Cash and cash equivalents, plus undrawn amounts under credit facilities.
Adjusted liquidity	Cash and cash equivalents, plus certain restricted cash supporting various bank guarantees.
Adjusted net debt	Long-term debt less cash and cash equivalents less certain restricted cash supporting various bank guarantees.
Non-GAAP Financial Ra	itios
Adjusted EPS	EPS calculated based on adjusted net income attributable to equity holders of Bombardier Inc., using the treasury stock method, giving effect to the exercise of all dilutive elements.
Adjusted EBIT margin	Adjusted EBIT, as a percentage of total revenues.
Adjusted EBITDA margin	Adjusted EBITDA, as a percentage of total revenues.
Adjusted net debt to adjusted EBITDA ratio	Adjusted net debt divided by adjusted EBITDA.
Supplementary Financia	al Measures
Interest paid on long term debt	Interest paid comprises interest on long-term debt after the effect of hedges, if any, excluding upfront costs paid related to the negotiation of debts or credit facilities.
EBIT Margin	EBIT, as a percentage of total revenues.
Gross Margin Percentage	Gross margin, as a percentage of total revenues.
Net Retirement Liability	Retirement benefit liability less retirement benefit assets.

### **BOMBARDIER**

### CAUTION REGARDING NON-GAAP AND OTHER FINANCIAL MEASURES

Non-GAAP and other financial measures are measures mainly derived from the consolidated financial statements but are not standardized financial measures under the financial reporting framework used to prepare our financial statements. Therefore, these might not be comparable to similar Non-GAAP and other financial measures used by other issuers. The exclusion of certain items from non-GAAP or other financial measures does not imply that these items are necessarily non-recurring.

#### Adjusted EBIT, adjusted EBITDA and adjusted net income (loss)

Management uses adjusted EBIT, adjusted EBITDA and adjusted net income (loss) for purposes of evaluating underlying business performance. Management believes these non-GAAP earnings measures in addition to IFRS measures provide users of our Financial Report with enhanced understanding of our results and related trends and increases the transparency and clarity of the core results of our business. Adjusted EBITDA and adjusted net income (loss) exclude items that do not reflect our core performance or where their exclusion will assist users in understanding our results for the period. For these reasons, a significant number of users of the MD&A analyze our results based on these financial measures. Management believes these measures help users of MD&A to better analyze results, enabling better comparability of our results from one period to another and with peers.

#### Adjusted EPS, adjusted EBIT margin and adjusted EBITDA margin

Management uses adjusted EPS, adjusted EBIT margin and adjusted EBITDA margin for purposes of evaluating underlying business performance. Management believes these non-GAAP financial ratios in addition to IFRS measures provide users of our Financial Report with enhanced understanding of our results and related trends and increases the transparency and clarity of the core results of our business. Adjusted EBIT margin and adjusted EBITDA margin exclude items that do not reflect our core performance or where their exclusion will assist users in understanding our results for the period. For these reasons, a significant number of users of the MD&A analyze our results based on these financial measures. Management believes these measures help users of MD&A to better analyze results, enabling better comparability of our results from one period to another and with peers.

#### Free cash flow (usage)

Free cash flow is defined as cash flows from operating activities - continued operations less net additions to PP&E and intangible assets. Management believes that this non-GAAP cash flow measure provides investors with an important perspective on the Corporation's generation of cash available for shareholders, debt repayment, and acquisitions after making the capital investments required to support ongoing business operations and long-term value creation. This non-GAAP cash flow measure does not represent the residual cash flow available for discretionary expenditures as it excludes certain mandatory expenditures such as repayment of maturing debt. Management uses free cash flow as a measure to assess both business performance and overall liquidity generation.

### RECONCILIATION OF NON-GAAP AND OTHER FINANCIAL MEASURES

Reconciliation of adjusted EBIT to EBIT and computation of adjusted EBIT margin<sup>(1)</sup>

		Three-month periods ended March 31			
	2022		2021		
EBIT	\$ 85	\$	19		
Special items	(12)		10		
Adjusted EBIT	\$ 73	\$	29		
Total revenues	\$ 1,246	<b>\$ 1,246</b>			
Adjusted EBIT margin	5.9 %		2.2 %		

#### Reconciliation of adjusted EBITDA to EBIT and computation of adjusted EBITDA margin<sup>(1)</sup>

		Three-month periods ended March 31			
		2022		2021	
EBIT	\$	85	\$	19	
Amortization		92		94	
Impairment charges on PP&E and intangible assets <sup>(2)</sup>		2		3	
Special items excluding impairment charges on PP&E and intangible assets(2)		(12)		7	
Adjusted EBITDA	\$	167	\$	123	
Total revenues	\$ '	1,246	\$ 1	,341	
Adjusted EBITDA margin		13.4 %		9.2 %	

#### Reconciliation of adjusted net loss to net loss and computation of adjusted EPS<sup>(1)</sup>

	Three-month periods ended					March 31
			2022			2021
	(		(per share)		(per sha	
Net loss from continuing operations	\$	(287)		\$	(251)	
Adjustments to EBIT related to special items(2)		(12)	\$ (0.01)		10	\$ 0.00
Adjustments to net financing expense related to:						
Net change in provisions arising from changes in interest rates and net (gain) loss on certain financial instruments		204	0.09		(19)	(0.01)
Accretion on net retirement benefit obligations		8	0.00		11	0.01
Loss on repurchase of long-term debt(2)		18	0.01		76	0.03
Adjusted net loss		(69)			(173)	
Preferred share dividends, including taxes		(7)			(7)	
Adjusted net loss attributable to equity holders of Bombardier Inc.	\$	(76)		\$	(180)	
Weighted-average diluted number of common shares (in thousands)	2,3	378,073		2,4	123,565	
Adjusted EPS (in dollars)	\$	(0.03)		\$	(0.07)	

<sup>(1)</sup> Includes continuing operations only.



<sup>(2)</sup> Refer to the Consolidated results of operations section for details regarding special items.

### RECONCILIATION OF NON-GAAP AND OTHER FINANCIAL MEASURES

Reconciliation of adjusted EPS to diluted EPS (in dollars)(1)

	Three-month periods ended March 31				
	<b>2022</b> 2021				
Diluted EPS from continuing operations	<b>\$ (0.12) \$</b> (0.10)				
Impact of special <sup>(2)</sup> and other adjusting items	0.09 0.03				
Adjusted EPS	<b>\$ (0.03)</b> \$ (0.07)				

#### Reconciliation of free cash flow (usage) to cash flow from operating activities(1)

	Three-month periods ended March 31				
		2022		2021	
Cash flows from operating activities - continuing operations	\$	217	\$	(372)	
Net additions to PP&E and intangible assets		(44)		(33)	
Free cash flow (usage) from continuing operations(1)	\$	173	\$	(405)	

<sup>(1)</sup> Includes continuing operations only.

<sup>(2)</sup> Refer to the Consolidated results of operations section for details regarding special items.